

ASPR Next Innovation Day Questions

Day One – August 7th 2019

- 1. Will the presented materials be provided to attendees?**
 - a. Yes, they will be posted to Federal Business Opportunities (FBO) following the close of the event.

- 2. Will a list of industry attendees be provided to attendees?**
 - a. Yes, they will be posted to Federal Business Opportunities (FBO) following the close of the event but no person(s) will be identified by name, only organization names.

- 3. Telemedicine, given discussions here and similar ones at CMS and other agencies such as DoD, with multiple impacts throughout FedGov how do Small Businesses with the ability to support these not get 'lost in the shuffle' with so many asks being issued by USG?**
 - a. For Small Businesses we identified use of FAR Part 35 designed to fund novel or innovative approaches submitted by industry.
 - b. There are many reasons why there are multiple requirements issued by multiple agencies, and there is no single solution to address this. However, best recommendation ASPR can provide is when you, industry, see similar requirements issued is to educate the issuing agencies so they can review and communicate with their agency partners to hopefully team and reduce the number of similar requirements to lessen the burden on industry, especially Small Businesses, having to submit multiple proposals due to an over-proliferation of similar requirements issued by Federal agencies.

- 4. You (ASPR) are telling us where you're starting and where you're going to end up, but with all Areas of Interest (AOI's), if you have a solution that impacts multiple areas how best should we propose?**
 - a. First, you can propose to multiple areas of interest with the same requirement. Section, to avoid multiple submissions of the same proposal before submitting your proposal email the CO on record informing him/her that your pending proposal submission is for multiple AOI's and confirm there is no specific rule for how to submit under this arrangement.
 - b. Also when you propose it's extremely important to 1) identify the AOI that is the most addressed by your proposal followed by others in order of impact 2) state what your solution is and specifically how it impacts the AOI, or AOI's, and 3) what your current state of development is and how, if provided, support from ASPR will allow you to get your approach to where it needs to be (E.g. funding for a proof of concept, prototype, or small-to-large scale manufacturing proof.)

- 5. There's interest in technology solutions that are not fully vetted/commercial ready, is it correct to understand that ASPR Next is interested in these early-stage solutions?**
 - a. Yes, we're interested in all stages of development.

- 6. Based on the AOI's stated the approach seems to be solutions based on a issue after it's been realized or a product/process is broken, are you looking to solutions that are based on addressing these problems before they are realized?**
 - a. Yes, we're looking for both early stage answers to problems as a means of strengthening our USG's preparedness position.

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- 7. WebEx: How will tomorrow's breakout sessions work for web participants?**
 - a. We're going to have multiple rooms so there may be specific WebEx's issued based on where the AOI discussions will be held. That information will go out tonight for WebEx attendees. However, due to space limitations this was not possible, so the WebEx ended on Day Two before breaking for lunch.

- 8. If you're an organization looking to propose, on IT requirements for example, I can only be so specific when proposing if I don't have a complete understanding of the type, shape, format of the data or work being required. Should we ask ASPR for clarifications? Should we use what we believe are similar datasets?**
 - a. Check out ASPR Ready, which is posted to FBO, as this is a more significant ASPR investment in IT for Preparedness and Response. Additionally ASPR/SIIM's receives all types of data so when proposing being able to show an ability handle multiple data-types and somehow process and make the data uniformly access, readable, and capable of real-time analytics is significant to ASPR's short and long-term goals.

- 9. For AOI's 2-3, are their specifications on providing sterile water?**
 - a. Compared the weight of jet fuel vs water, and the cost is extreme (supplying, deploying, using, and recovery). So we're very interested in options for producing useable water on site at CONUS and OCONUS.
 - b. DARPA has strong interest in this area for DoD use of water during response. We also have an open BAA specific to early-stage ideas/solutions

- 10. In regards to MHCR's, can the approach be the 80% solution based on the most common model vs creating a new one?**
 - a. There are multiple ways to collect this information based on disparities between the provider and the insurer, and how do we cull that data and use it in a meaningful way. This is specific to AOI 8. There's also a compatibility issue when using multiple tools without any commonality data points that can be shared and made easily usable by as many stakeholders as possible.

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Day Two consisted of industry-presented Lightning Talks in the morning followed by open collaborative sessions with onsite attendees, and no questions were captured during these portions of the day.